LABORATORY SERVICES

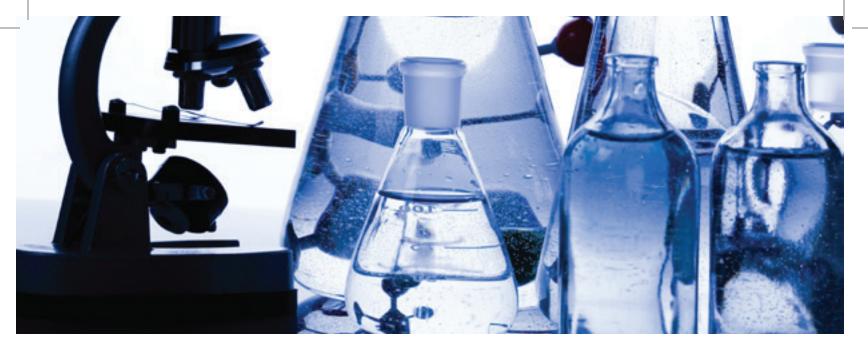
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FLEXIBLE - VERSATILE - ACCURATE



DOING WHAT'S BEST.®

mclaren.org/lab



CHOOSE McLAREN AS YOUR PRIMARY REFERENCE LAB.

McLaren Medical Laboratory was established to serve the needs of the medical community throughout the state of Michigan. McLaren has made considerable investments in a team of expert technical staff and service personnel, innovative and state-of-the-art technologies, and continuous quality improvement methods to ensure timely, accurate diagnosis of even the most complex cases.

Today, we provide the highest quality laboratory services with a full range of testing options, all in an efficient, safe and cost-effective manner.

Why our clients choose McLaren

- Competitive pricing realized through efficiencies and cost-saving measures
- Courier service throughout Michigan; parcel and express shipping options for national and international service
- Online test directory with complete ordering and submission details
- Necessary supplies to help facilitate specimen collection and submission
- Ordering, resulting and billing to suit your unique needs
- Extensive test menu with capabilities to service all types of health care providers
- Clinical trials capabilities

Synergy with our partners

McLaren Medical Laboratory is connected not only to the community hospitals and laboratories with which we partner, but to all of the health care providers we serve. We strive to align our testing platforms with our clients' needs, and we work with them to ensure they can perform and retain routine testing capabilities. We do not compete with our clients for local markets, and only perform the esoteric specialty testing they are not able to process.

Beyond accreditiation & licensure

Our laboratory is in full compliance with all state and federal regulations relevant to accreditation and licensure. McLaren Medical Laboratory (MML) is a CLIA certified, CAP Accredited, full-service laboratory offering comprehensive clinical and anatomical pathology services, microbiology testing, and other clinical laboratory services to outpatient providers, group practices, clinical laboratories, and other health care facilities. MML also maintains Clinical Laboratory Permits in Maryland and Pennsylvania.

And while we utilize the most modern instrumentation to maintain impeccable operational standards, the continued accuracy of our results largely depends upon the skill of our pathologists, medical technologists and technicians. Moreover, our team demands higher levels of proficiency and standardization than federal regulations and accrediting agencies dictate.

Unparalleled dedication to quality

Laboratory test results heavily influence a majority of the management and patient care decisions made by physicians each day. We understand the responsibility that accompanies each and every specimen entrusted to us. Therefore, quality and exemplary patient care are never compromised. Period. They are two of the core values that shape the culture of our organization, and drive our core business philosophies. Our laboratory's commitment to quality is measured not only by our accreditation and licensure, but also through the standardized, efficient processes with which our laboratory testing is performed and reported. McLaren Medical Laboratory focuses on maintaining a state of continuous quality improvement in all testing processes and services that impact patient care. Lean practices, coupled with state-of-the-art instrumentation, support our laboratory in providing accurate, expedited test results while decreasing unnecessary follow-up testing and redraws. And by eliminating redundant laboratory instruments and resources, we also pass along significant cost-savings to those we serve.

Comprehensive testing solutions

We provide not only the highest quality of laboratory services, but offer our clients a full range of testing solutions, including:

- Anatomic Pathology
- Chemistry
- Hematology
- Immunology
- Coagulation
- Microbiology
- Cytology
 - Flow Cytometry
- Molecular DiagnosticsUrinalysis

A complete and up-to-date test directory, along with full test ordering and submission guidelines, can be found online at mclaren.org/lab.

Focused on your patients

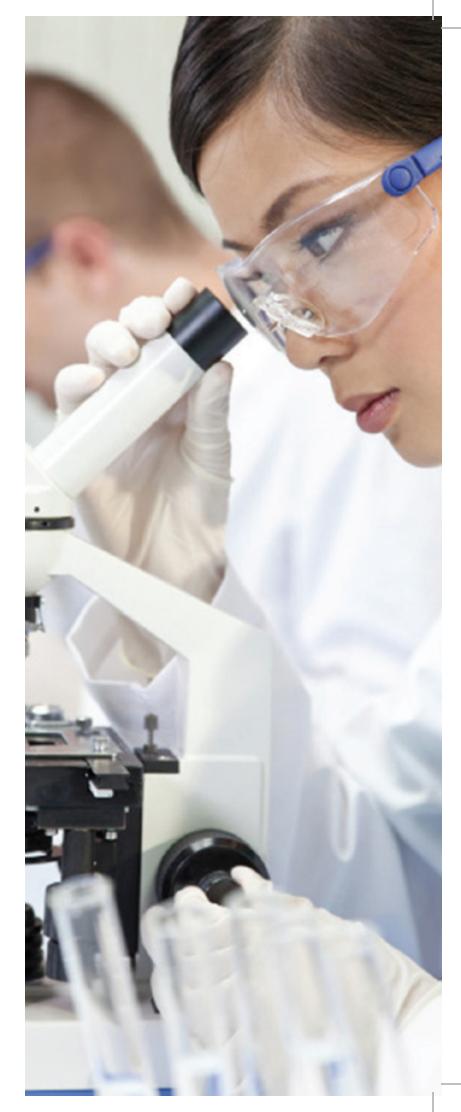
Clinicians and their patients typically wait two to four days for biopsy results as a consequence of utilizing traditional, overnight tissue processors. At McLaren Medical Laboratory, we understand that waiting for results can be difficult. Patients and their families need accurate answers delivered as quickly as science and technology will allow.

For example, we recently implemented the Peloris Rapid Tissue Processor in order to give our pathologists in many cases the ability to diagnose diseases the same day the sample is received. This cutting-edge technology affords radiologists, surgeons and oncologists the opportunity to discuss treatment options with patients before they are discharged, greatly reducing patient anxiety, length of hospital stays and overall associated costs.

Always available to serve

McLaren Medical Laboratory operates 24 hours per day, seven days per week, 365 days a year. Clients may access test results and our personable client services team whenever they need to.

But our service continues after the communication of a test result. Our team of board-certified pathologists and laboratory specialists are available to interpret and explain the results, consult with clinicians on their meaning and recommend follow-up testing as needed.



PERSONALIZED SERVICE

Although providing high quality reference lab services is the focus of our work, we realize we work in concert with our clients to foster an environment that supports and improves patient care. We pride ourselves on responding to our clients' needs and customizing our services to ensure client and patient satisfaction.

Client Service Representatives

Dedicated, highly trained members of our staff serve in this area to maintain relationships we create with our clients. Whenever the need arises, they are available to answer both technical and non-technical questions.

Reference Lab Outreach Coordinator

This valuable team member coordinates the maintenance and fosters the growth of our reference lab and outreach business.

Central Specimen Processing Technicians

Specimen processing technicians handle all incoming specimens to ensure samples are collected, labeled, transported, and received in accordance with our stringent guidelines. All referral testing follow these same guidelines.

EFFICIENT & SECURE CONNECTIVITY

Using innovative technology and web-based connectivity, we ensure our clients have the right tools to deliver efficient, high-quality results to the patients they serve. Our order entry system streamlines specimen submission and processing with a user-friendly interface.

As for results reporting, we work directly with our clients to determine the best fit for each individual setting. Available methods include mail, fax, e-mail, direct interfacing, or a webbased portal. All systems have been designed to meet and exceed HIPAA guidelines for the dissemination of medical records.



For more information, or if you are a health care organization interested in McLaren Medical Laboratory testing services, please contact Tailer Przybylowicz , Business Development Specialist, at (810) 396-5706, toll-free at (855) 769-7030, or visit our website at mclaren.org/lab.



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